

# Optimal investment under relative performance concerns

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Aim: Try to derive a portfolio optimization theory with such relative wealth concerns.

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We will first assume that all agents are similar.

We write  $X^i$  the wealth process of agent  $i$  and  $\pi^i$  the portfolio of agent  $i$ . Investment horizon  $T$ . Initial wealth  $x^i$ .



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Optimization criterion for agent  $i$ :

- exponential utility function with risk sensitivity parameter  $\eta > 0$
- relative performance sensitivity parameter  $\lambda \in [0, 1]$
- average wealth of other agents  $\bar{X}^i = \frac{1}{N-1} \sum_{j \neq i} X^j$

Thus agent  $i$  wants to maximize upon admissible  $\pi^i$ :

$$-\mathbb{E}e^{-\eta[(1-\lambda)X_T^i + \lambda(X_T^i - \bar{X}_T^i)]}$$

given other  $\pi^j$  ( $j \neq i$ )

By symmetry, at the equilibrium, it is the same as:

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So the optimal portfolio is (for deterministic  $\theta$ ,  $\lambda < 1$ ):

$$\hat{\pi}_t^i = \frac{1}{\eta(1-\lambda)} \sigma_t^{-1} \theta_t$$

- $|\hat{\pi}^i|$  is increasing in  $\lambda$
- if  $\lambda \rightarrow 1$ ,  $|\hat{\pi}^i| \rightarrow \infty$  a.s.

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At the equilibrium, its dynamics is given by:

$$d\bar{X}_t = \frac{1}{\eta(1-\lambda)} [|\theta_t|^2 dt + \theta_t \cdot dW_t]$$



Specific parameters:

- risk sensitivity parameter  $\eta_i > 0$
- relative performance sensitivity parameter  $\lambda_i \in [0, 1]$

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Portfolio constraints:

Each agent has an area of investment.  $\pi^i$  must stay in a certain  $A_i$  that will be assumed to be a vector sub-space of  $\mathbb{R}^d$ .

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So finally we are looking for:

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And then look for Nash equilibria between the  $N$  agents.

Using a result by Hu-Imkeller-Muller for optimal investment in incomplete markets, we can relate the single agent optimization problem with the following (quadratic) BSDE:

$$dY_t^i = \left( \frac{|\theta_t|^2}{2\eta} - \frac{\eta}{2} \left| Z_t^i + \frac{\theta_t}{\eta} - P_{\sigma_t A_i} \left( Z_t^i + \frac{\theta_t}{\eta} \right) \right|^2 \right) dt + Z_t^i \cdot dB_t$$

$$Y_T^i = \lambda(\bar{X}_T^i - \bar{x}_i) = \frac{\lambda}{N-1} \sum_{j \neq i} \int_0^T \pi_{u^j} \cdot \sigma_u dB_u$$

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Remark: there is no need for  $S$  to be a Markov process.



Putting them together it brings:

$$Y_0^i = -\frac{1}{\eta} \ln \frac{d\mathbb{Q}}{d\mathbb{P}} + \frac{\eta}{2} \int_0^T |Q_t^i(Z_t^i)|^2 dt - \int_0^T (Z_t^i - \frac{\lambda}{N-1} \sum_{j \neq i} P_t^j(Z_t^j)) \cdot dB_t$$

where  $P_i$  is the orthogonal projection on  $\sigma A_i$  and  $Q_i = I - P_i$ ,  $\mathbb{Q}$  is the martingale probability and  $B$  a Brownian motion under  $\mathbb{Q}$ .

After showing the regularity of the operator (under some assumptions), it can be rewritten as:

$$Y_0^i = -\frac{1}{\eta} \ln \frac{d\mathbb{Q}}{d\mathbb{P}} + \frac{\eta}{2} \int_0^T |Q_t^i([\psi_t(\zeta_t)]^i)|^2 dt - \int_0^T \zeta_t^i \cdot dB_t$$

where  $Y \in \mathbb{R}^N$ ,  $\zeta \in M_{N,d}(\mathbb{R})$  and  $\psi \in GL(M_{N,d}(\mathbb{R}))$ .

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→  $N$ -dimensional system of coupled quadratic BSDEs.

Assume the following:

$$\prod_{i=1}^N \lambda_i < 1 \text{ or } \bigcap_{i=1}^N A_i = \{0\}$$

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**Theorem:** There exists a unique equilibrium and an optimal portfolio for agent  $i$  is given by:

$$\pi^i = \frac{1}{\eta} \sigma^{-1} P_i \left( \left[ I - \frac{\lambda}{N-1} \left( \sum_{j \neq i} P_j \right) \left( I + \frac{\lambda}{N-1} P_i \right) \right]^{-1} \theta \right)$$

( $P_i$  is the orthogonal projection on  $\sigma A_i$ )

In the simple case where  $d$  is fixed we have:

**Theorem:** Let  $d$  be fixed, and assume moreover that

$\frac{1}{N} \sum_{i=1}^N P_i \rightarrow U$  in  $\mathcal{L}(\mathbb{R}^d)$  with  $\|\lambda U\| < 1$ . Then  $\pi_N^i \rightarrow \pi_\infty^i$

uniformly where:

$$\pi_\infty^i = \frac{1}{\eta} \sigma^{-1} P_i [(I - \lambda U)^{-1} \theta]$$

Once again the market index is:  $\bar{X}_t^N = \frac{1}{N} \sum_{i=1}^N X_t^i$

And we find:

$$d\bar{X}_t^\infty = \frac{1}{\eta} U(I - \lambda U)^{-1} \theta_t \cdot [\theta_t dt + dW_t]$$

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Moreover,  $U(I - \lambda U)^{-1}$  is diagonalizable with eigenvalues

$$0 < \frac{\mu_1}{1 - \lambda\mu_1} < \dots < \frac{\mu_d}{1 - \lambda\mu_d} < 1$$

and with the same orthonormal eigenvectors as  $U$  (independent of  $\lambda$ ).



→ The risk (volatility) of the market increases with  $\lambda$ .

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$$\forall i, A_i = \mathbb{R}^d$$

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Under the assumption  $\prod_{j=1}^N \lambda_j < 1$ , there is a unique equilibrium.

First case:  $\forall i, \lambda_i = \lambda$ , then:

$$\hat{\pi}_t^i = \left[ \frac{N-1}{N+\lambda-1} + \frac{\lambda N}{(1-\lambda)(N+\lambda-1)} \frac{\eta_i}{\eta^N} \right] \pi_t^{0,i}$$

$\eta^N$  is the harmonic average of the  $\eta^j$ .

As  $N \rightarrow \infty$ , if  $\eta^N \rightarrow \eta > 0$  then the equilibrium portfolio of agent  $i$  converges uniformly to:

$$\hat{\pi}_t^{\infty,i} = \left(1 + \frac{\lambda}{1-\lambda} \frac{\eta_i}{\eta}\right) \pi_t^{0,i}$$

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Same conclusions as in the beginning.

Second case:  $\forall j \neq i_0, \lambda_j = 1, \lambda_{i_0} < 1$  ( $\forall i, \eta_i = \eta$ ), then:

$$\hat{\pi}_t^{i_0} = \left[ \frac{1}{1 - \lambda_{i_0}} + \frac{\lambda_{i_0}(N - 1)}{1 - \lambda_{i_0}} \right] \pi_t^0$$

Second case:  $\forall j \neq i_0, \lambda_j = 1, \lambda_{i_0} < 1$  ( $\forall i, \eta_i = \eta$ ), then:

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As  $N \rightarrow \infty$ , even if  $\lambda_{i_0} < 1$ ,  $|\pi_t^{i_0}| \rightarrow \infty$  a.s (except for  $\lambda_{i_0} = 0$ ).



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→ Impact of surrounding "stupidity".

$$- d = N, A_j = \mathbb{R}e_j$$

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$$- \sigma^2 = \sigma^2 \begin{pmatrix} 1 & & \rho^2 \\ & \ddots & \\ \rho^2 & & 1 \end{pmatrix} \text{ with } \rho \in (-1, 1) \text{ and } \sigma > 0$$

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- we also assume  $\forall i, \theta_i = \theta$ .

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So:

- the more you look at other agents ( $\lambda$  close to 1)
- the more correlated the assets are ( $\rho^2$  close to 1)

the more risk you take.

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For independent investments ( $\rho = 0$ ), we find the classical optimal portfolio: no impact of  $\lambda$ .

- Here again  $d = N$ . But  $A_i = (\mathbb{R}e_i)^\perp$



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Same kind of conclusions as for investment on the whole market, but smaller impact of  $\lambda$ , especially for small  $N$ .

## Short Bibliography

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